

Financial Statements of

**GRAND RIVER HOSPITAL
FOUNDATION**

And Independent Auditors' Report Thereon

Year ended March 31, 2021

GRAND RIVER HOSPITAL FOUNDATION

Financial Statements

Year ended March 31, 2021

Independent Auditors' Report

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INDEPENDENT AUDITORS' REPORT

To the Board of Governors of Grand River Hospital Foundation

Opinion

We have audited the financial statements of Grand River Hospital Foundation (the "Foundation"), which comprise:

- the statement of financial position as at March 31, 2021
- the statement of operations and changes in fund balances for the year then ended
- the statement of cash flows for the year then ended
- and notes to the financial statements, including a summary of significant accounting policies

(Hereinafter referred to as the "financial statements").

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Foundation as at March 31, 2021, and its results of operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

Basis for Opinion

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the "**Auditors' Responsibilities for the Audit of the Financial Statements**" section of our auditors' report.

We are independent of the Foundation in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada and we have fulfilled our other ethical responsibilities in accordance with these requirements.



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We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Responsibilities of Management and Those Charged With Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Foundation's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Foundation or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Foundation's financial reporting process.

Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion.

Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists.

Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit.



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We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion.

The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Foundation's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Foundation's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Foundation's to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

KPMG LLP

Chartered Professional Accountants, Licensed Public Accountants

Waterloo, Canada
June 30, 2021

GRAND RIVER HOSPITAL FOUNDATION

Statement of Financial Position

March 31, 2021, with comparative information for March 31, 2020

	2021	2020
Assets		
Current assets:		
Cash and cash equivalents (note 2)	\$ 2,771,115	\$ 6,258,088
Accounts receivable	63,183	59,381
Prepays	28,482	32,235
Inventories	29,423	-
	<u>2,892,203</u>	<u>6,349,704</u>
Investments (note 3)	24,937,031	16,385,576
Capital assets (note 4)	44,541	42,192
	<u>\$ 27,873,775</u>	<u>\$ 22,777,472</u>
Liabilities and Fund Balances		
Current liabilities:		
Accounts payable and accrued liabilities (note 5)	\$ 240,285	\$ 116,039
Deferred revenue	27,074	53,751
Due to Grand River Hospital Corporation (note 6)	2,138,012	4,941,953
	<u>2,405,371</u>	<u>5,111,743</u>
Fund balances:		
Endowment	3,087,112	2,724,659
Restricted	14,355,701	10,118,525
Operating fund:		
Internally restricted (note 7)	4,200,000	3,400,000
Unrestricted	3,825,591	1,422,545
	<u>8,025,591</u>	<u>4,822,545</u>
	<u>25,468,404</u>	<u>17,665,729</u>
Commitment (note 11)		
Impacts of COVID-19 (note 14)		
	<u>\$ 27,873,775</u>	<u>\$ 22,777,472</u>

See accompanying notes to financial statements.

On behalf of the Board:



Governor



Governor

GRAND RIVER HOSPITAL FOUNDATION

Statement of Operations and Changes in Fund Balances

Year ended March 31, 2021, with comparative information for 2020

	Endowment	Restricted	Operating	2021	2020
Revenue:					
Donations from annual, major, leadership and planned giving	\$ 43,183	\$ 9,724,779	\$ 3,235,866	\$ 13,003,828	\$ 8,525,832
Donations-in-kind	-	26,307	-	26,307	4,101
Received life insurance premiums (non-cash)	-	2,484	-	2,484	750
GrandVenture	-	139,081	-	139,081	15,528
Other income	-	-	12,500	12,500	-
Investment income (loss) (note 8)	675,973	1,261	2,916,949	3,594,183	(910)
	719,156	9,893,912	6,165,315	16,778,383	8,545,301
Expenses:					
Direct fund raising (note 9):					
Major & planned	-	1,087	1,034,059	1,035,146	625,705
Impact	-	13,859	348,890	362,749	1,011,032
Venture	-	170,912	199,609	370,521	-
Charitable programs:					
GrandVenture	-	211,678	6,444	218,122	12,904
Operating expenses:					
Salaries	-	-	791,199	791,199	386,836
Contract wages	-	-	98,030	98,030	139,799
Office and administrative	17,433	36,272	371,810	425,515	384,299
Amortization	-	-	7,177	7,177	5,414
	17,433	433,808	2,857,218	3,308,459	2,565,989
Grants and other expenses:					
Cash grants to Grand River Hospital Corporation	329,508	4,775,277	30,259	5,135,044	5,116,479
Cash grants to St. Mary's Hospital Foundation	-	244,202	-	244,202	-
Cash grants to Cambridge Memorial Hospital Foundation	-	244,202	-	244,202	-
Cash grants to other registered charities	-	15,010	-	15,010	25,281
In-kind grants to Grand River Hospital Corporation	-	26,307	-	26,307	4,101
Received life insurance premiums (non-cash)	-	2,484	-	2,484	750
	329,508	5,307,482	30,259	5,667,249	5,146,611
Excess of revenue over expenses and grants	372,215	4,152,622	3,277,838	7,802,675	832,701
Fund balances, beginning of year	2,724,659	10,118,525	4,822,545	17,665,729	16,833,028
Interfund transfers (note 10)	(9,762)	84,554	(74,792)	-	-
Fund balances, end of year	\$ 3,087,112	\$ 14,355,701	\$ 8,025,591	\$ 25,468,404	\$ 17,665,729

GRAND RIVER HOSPITAL FOUNDATION

Statement of Cash Flows

Year ended March 31, 2021, with comparative information 2020

	2021	2020
Cash provided by (used in):		
Operations:		
Excess (deficiency) of revenue over expenses and grants	\$ 7,802,675	\$ 832,701
Items not involving cash:		
Amortization of capital assets	7,177	5,414
Change in fair value of investments (note 8)	(1,912,993)	951,501
Change in non-cash operating working capital	(2,735,844)	531,108
	<u>3,161,015</u>	<u>2,320,724</u>
Investing:		
Purchase of capital assets	(9,526)	(30,074)
Purchase of investments	(7,052,508)	(921,360)
Proceeds of sale of investments	414,046	4,009,049
	<u>(6,647,988)</u>	<u>3,057,615</u>
Increase (decrease) in cash and cash equivalents	(3,486,973)	5,378,339
Cash and cash equivalents, beginning of year	6,258,088	879,749
Cash and cash equivalents, end of year	<u>\$ 2,771,115</u>	<u>\$ 6,258,088</u>

See accompanying notes to financial statements.

GRAND RIVER HOSPITAL FOUNDATION

Notes to Financial Statements

Year ended March 31, 2021

Grand River Hospital Foundation's (the "Foundation") predominate declared purpose is to raise funds to finance the purchase of capital assets, patient experience, minor renovations, equipment purchases related to special projects, education, training and health research and innovation, as directed by the donors, for the Grand River Hospital Corporation (the "Hospital"). The Foundation is incorporated, without share capital, under the laws of Ontario and is registered with Canada Revenue Agency as a Public Foundation. It is exempt from income tax and may issue charitable donation receipts to donors as long as it continues to meet the requirements of the Income Tax Act.

1. Significant accounting policies:

The financial statements have been prepared by management in accordance with Chartered Professional Accountants of Canada Handbook Part III - Canadian accounting standards for not-for-profit organizations. The significant policies are summarized below:

(a) Fund accounting:

In order to ensure observance of the limitations and restrictions on the use of resources available to the Foundation, the accounts of the Foundation are maintained in accordance with the principles of fund accounting. These funds are held in accordance with the objectives specified by the donors, or in accordance with directives issued by the Board of Governors. Transfers between the funds are made when it is considered appropriate and authorized by the Board of Governors. To meet the objectives of financial reporting and stewardship over the assets, certain interfund transfers are necessary to ensure the appropriate allocation of assets and liabilities to the respective funds. These interfund transfers are recorded as a component of changes in fund balances.

For financial reporting purposes, the accounts have been classified into the following funds:

- (i) Restricted funds include amounts that are restricted in accordance with the objectives as specified by the donors. Fundraising costs directly associated with specific restricted funds are charged to those funds. Included in restricted funds are funds for the Grand River Hospital's KW Health Centre and Freeport Health Centre and Grand River Regional Cancer Centre. These funds are considered to be restricted as they can only be used for costs incurred at each respective site.
- (ii) Operating funds include all other expendable funds and investments. A portion of operating expenses are charged to the operating fund.
- (iii) Endowment funds are resources that are required to be maintained by the Foundation on a permanent basis. Revenue of the endowment fund is limited to amounts that have been restricted for endowment purposes by the external contributor.
- (iv) Internally restricted funds are determined and approved by the Board of Governors in accordance with the Foundation's reserve policy.

GRAND RIVER HOSPITAL FOUNDATION

Notes to Financial Statements, continued

Year ended March 31, 2021

1. Significant accounting policies (continued):

(b) Revenue recognition:

Donations designated by the donor as endowment contributions are recognized as revenue in the endowment fund. All other donor-restricted contributions are recognized as revenue of the restricted fund. Unrestricted contributions are recognized as revenue of the operating fund.

Contributions are recognized in revenue when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured.

Revenue from fundraising events is recognized when the event takes place.

GrandVenture revenue relates to the sale of goods. GrandVenture revenue is recognized when products are shipped, the customer takes ownership and assumes risk of loss, collection of the related receivable is probable, persuasive evidence of an arrangement exists, and the sales price is fixed or determinable.

(c) Cash and cash equivalents:

Cash and cash equivalents include cash on hand and short-term deposits which are highly liquid with original maturities of less than three months at the date of acquisition. These financial assets are convertible to known amounts of cash and are subject to an insignificant risk of changes in value.

(d) Inventories:

Inventories such as merchandise are measured at the lower of cost and net realizable value.

(e) Contributed services:

A substantial number of volunteers contribute a significant amount of their time each year. Because of the difficulty of determining the fair value, contributed services are not recognized in the financial statements.

GRAND RIVER HOSPITAL FOUNDATION

Notes to Financial Statements, continued

Year ended March 31, 2021

1. Significant accounting policies (continued):

(f) Capital assets:

Capital assets are stated at cost. Amortization is recorded on all capital assets over the estimated useful life of the assets at the following annual rates:

Asset	Basis	Rate
Office equipment	Declining-balance	20%
Computer hardware	Declining-balance	45%
Computer software	Declining-balance	45%
Website	Straight-line	5 years

The carrying value of an item of capital assets is tested for recoverability whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognized when the carrying amount is not recoverable and exceeds its fair value.

(g) Donations-in-kind:

Donated materials contributed to the Foundation are recorded at fair market value when provided.

(h) Multi-employer plan:

The Foundation employees are members of the Healthcare of Ontario Pension Plan ("HOOPP"), a multi-employer defined benefit pension plan. Defined contribution plan accounting (where contributions are expensed as incurred) is applied to HOOPP as the Foundation does not have the necessary information to apply defined benefit plan accounting.

GRAND RIVER HOSPITAL FOUNDATION

Notes to Financial Statements, continued

Year ended March 31, 2021

1. Significant accounting policies (continued):

(i) Financial instruments:

Financial instruments are recorded at fair value on initial recognition. Freestanding derivative instruments that are not in a qualifying hedging relationship and equity instruments that are quoted in an active market are subsequently measured at fair value. All other financial instruments are subsequently recorded at cost or amortized cost, unless management has elected to carry the instruments at fair value. The Foundation has elected to record bonds at fair value.

Financial assets and liabilities are recognized on the trade date at which the Foundation becomes a party to the contractual provisions of the instruments.

Transaction costs incurred on the acquisition of financial instruments measured subsequently at fair value are expensed as incurred. All other financial instruments are adjusted by transaction costs incurred on acquisition and financing costs, which are amortized using the straight-line method.

Financial assets at cost or amortized cost are assessed for impairment on an annual basis at the end of the fiscal year if there are indicators of impairment. If there is an indicator of impairment, the Foundation determines if there is a significant adverse change in the expected amount or timing of future cash flows from the financial asset. If there is a significant adverse change in the expected cash flows, the carrying value of the financial asset is reduced to the highest of the present value of the expected cash flows, the amount that could be realized from selling the financial asset or the amount the Foundation expects to realize by exercising its right to any collateral. If events and circumstances reverse in a future period, an impairment loss will be reversed to the extent of the improvement, not exceeding the initial carrying value.

(j) Life insurance policies:

For life insurance policies amounts are recorded as an asset of the Operating Fund to the extent there is a cash surrender value. The difference between the annual premium and the increase in cash surrender value is reflected as other income. Any policy premiums paid by the Foundation for life insurance policies, are recorded as an expense. When a contributor pays a premium, the premium paid is recorded as other income with an offsetting expense. Revenue from the proceeds of life insurance policies is recognized when the insured event has occurred and collection is certain.

(k) Related party transactions:

Monetary related party transactions and non-monetary related party transactions that have commercial substance are measured at the exchange amount when they are in the normal course of business. Where the transaction is not in the normal course of operations, it is measured at the exchange amount when there is a substantive change in the ownership of the item transferred and there is independent evidence of the exchange amount.

All other related party transactions are measured at the carrying amount.

GRAND RIVER HOSPITAL FOUNDATION

Notes to Financial Statements, continued

Year ended March 31, 2021

2. Cash:

The Foundation has an operating line available to a maximum of \$230,000 at bank prime plus 1% and is unsecured. No amount was drawn at March 31, 2021 (2020 - \$nil).

3. Investments:

	2021	2020
Balanced pooled fund (fair value)	\$ 24,937,031	\$ 16,385,576

4. Capital assets:

	2021		2020	
	Cost	Accumulated amortization	Net book value	Net book value
Office equipment	\$ 132,915	\$ 99,182	\$ 33,733	\$ 39,612
Computer hardware	172,593	162,907	9,686	1,266
Computer software	105,605	105,370	235	427
Website	23,743	22,856	887	887
	\$ 434,856	\$ 390,315	\$ 44,541	\$ 42,192

5. Accounts payable and accrued liabilities:

Included in accounts payable and accrued liabilities are government remittances payable of \$6,195 (2020 - \$1,662), which includes amounts payable for HST and payroll related taxes.

GRAND RIVER HOSPITAL FOUNDATION

Notes to Financial Statements, continued

Year ended March 31, 2021

6. Due to the Grand River Hospital Corporation:

The Foundation is a separate entity and disburses funds at the discretion of its own Board of Governors. As a significant portion of the Foundation's funds benefit the Hospital, the Hospital is a related entity.

Effective January 1, 2014, the Foundation entered into a formal agreement with the Hospital for the Hospital to continue to provide staff services to the Foundation.

The Foundation reimbursed the Hospital for expenses paid by the Hospital on behalf of the Foundation in the amount of \$1,833,473 (2020 - \$1,076,357). These expenses include amounts for Hospital staff performing functions on behalf of the Foundation.

The amount due to the Hospital of \$2,138,012 (2020 - \$4,941,953) represents grants for approved capital and patient experience program funding made by the Hospital of \$1,820,635 (2020 - \$4,492,027), and \$317,377 (2020 - \$449,926) in net operating expenses, not yet reimbursed by the Foundation.

7. Internally restricted fund:

	2021	2020
Internally restricted for operations	\$ 4,200,000	\$ 3,400,000

The use of the internally restricted fund requires approval by the Board of Governors.

8. Investment income (loss):

	2021	2020
Interest	\$ 41,775	\$ 38,131
Pooled fund interest and dividends	1,638,462	912,312
Gain on sale of stock donations	953	148
Change in fair value of investments	1,912,993	(951,501)
Total investment income (loss)	\$ 3,594,183	\$ (910)

Investment income earned on restricted funds in the year is deemed for unrestricted use by the Board of Governors.

GRAND RIVER HOSPITAL FOUNDATION

Notes to Financial Statements, continued

Year ended March 31, 2021

9. Allocation of direct fundraising expenses:

The Foundation allocates direct fundraising expenses including administrative, salaries and benefits and other costs that are directly related to the relevant fund. Special events and marketing and direct fundraising expenses are recorded in the fund that the direct cost relates to.

The direct fundraising expenses by fund are as follows:

	Restricted 2021	Operating 2021
Major:		
Salaries and benefits	\$ -	\$ 815,040
Direct fundraising and marketing expenses	1,087	219,019
	<u>\$ 1,087</u>	<u>\$ 1,034,059</u>
Impact:		
Salaries and benefits	\$ -	\$ 183,584
Direct fundraising and marketing expenses	13,859	165,306
	<u>\$ 13,859</u>	<u>\$ 348,890</u>
Venture:		
Salaries and benefits	\$ -	\$ 137,597
Direct fundraising and marketing expenses	170,912	62,012
	<u>\$ 170,912</u>	<u>\$ 199,609</u>

GRAND RIVER HOSPITAL FOUNDATION

Notes to Financial Statements, continued

Year ended March 31, 2021

9. Allocation of direct fundraising expenses (continued):

	Restricted 2020	Operating 2020
Major:		
Salaries and benefits	\$ -	\$ 558,576
Direct fundraising and marketing expenses	-	67,129
	\$ -	\$ 625,705
Impact:		
Salaries and benefits	\$ -	\$ 424,647
Direct fundraising and marketing expenses	359,825	226,560
	\$ 359,825	\$ 651,207
Venture:		
Salaries and benefits	\$ -	\$ -
Direct fundraising and marketing expenses	-	-
	\$ -	\$ -

10. Interfund transfers:

The Board of Governors approved a transfer of \$9,762 from the Endowment Fund to the Restricted Fund to reimburse for prior year investment loss allocation, as well as \$74,792 from the Operating fund to the Restricted Fund to ensure the Restricted Fund was allocated to the appropriate Hospital commitment.

11. Commitment:

The Board of Governors has approved a commitment of \$8,400,000 from restricted and unrestricted funds pursuant to donor stipulations to assist the Hospital with its capital and service commitments in fiscal 2022.

12. Contributions to HOOPP:

The Foundation is a participating employer in HOOPP. As HOOPP's assets and liabilities are not segmented by participating employer, the Foundation accounts for its HOOPP obligation on a cash basis (as a defined contribution plan). The most recent actuarial valuation of the plan at December 31, 2020 indicated that the plan is fully funded.

Employer contributions to HOOPP made directly by and or on behalf of the Foundation are \$184,290 for 2021 (2020 - \$134,147).

GRAND RIVER HOSPITAL FOUNDATION

Notes to Financial Statements, continued

Year ended March 31, 2021

13. Financial risks:

The Foundation manages its investment portfolio to earn investment income and invests according to a Statement of Investment Policy approved by the Board of Governors which establishes a target mix by investment types designed to achieve optimal return within reasonable risk tolerances. The Foundation is not involved in any hedging relationships through its operations and does not hold or use any derivative financial instruments for trading purposes.

The Foundation is exposed to foreign currency risk on its foreign currency denominated investments. Foreign currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates.

Liquidity risk is the risk of being unable to meet cash requirements or to fund obligations as they become due. Trade accounts payable and accrued liabilities are generally paid within 30 days.

The Foundation believes that it is not exposed to significant undue market, credit or cash flow risk arising from its financial instruments.

14. Impacts of COVID-19:

On March 11, 2020, the World Health Organization declared the Coronavirus (COVID-19) outbreak a pandemic. The pandemic has resulted in significant financial, market and societal impacts in Canada and around the world. During the year donations increased as the community increased their financial support of the health care sector.

The ultimate duration and magnitude of the COVID-19 pandemic's impact on the Foundation's operations and financial position is not known at this time. There remains uncertainty for the upcoming year regarding the aforementioned items. These impacts could include a decline in future cash flows, changes to the value of financial assets and liabilities, and the use of fund balances to sustain operations. An estimate of the financial effect of the pandemic on the Foundation is not practicable at this time.

15. Comparative information:

The financial statements have been reclassified, where applicable, to conform to the presentation used in the current year. The changes do not affect prior year excess of revenue over expenses.